# STARTING WITH DOTERRA

## It's just like Costco, but better.

If you like Costco or Sam's Club membership, you'll love this! While doTERRA does offer a retail purchasing option, the vast majority of essential oil users opt for a wholesale membership instead. There's no minimum order, no obligation to sell, and gives you much deeper discount.

# VHOLESALE VS. RETAIL

## -> wholesale

- $\int$  Wholesale pricing all year (25% off)
- $\int$  Zero obligation to purchase or sell
- $\int$  Free peppermint oil upon renewal
- Discounted or free shipping options
- $\int$  Ability to earn income by sharing with family & friends (optional)
- $\int$  Support and help from us so you feel confident using your oils!







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# retail <

- Regular retail pricing
- $\sqrt{\ }$  Zero obligation to purchase or sell
- $\sqrt{}$  No opportunities to earn free oils
- √ Full price shipping

# SAVE CASH WITH KITS

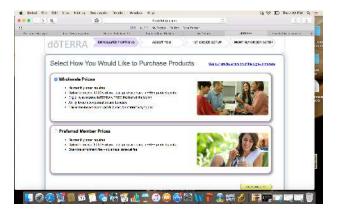
## Wholesale is nice, but...

... a wholesale kit is even better! One of the main benefits of signing up with a Wellness Advocate/wholesale account is that you have the option of purchasing an enrollment kit. These kits allow you to start right off with all the most popular oils--plus your enrollment fee is automatically included. There are a variety of kits, but these are the three most popular ones for my group:



# **HOW TO ORDER**

### It's as easy as 1-2-3...



## 1. CLICK THIS LINK

- Select your language/country
- Select wholesale prices



#### 2. INPUT YOUR INFO

- •Fill in shipping address and contact info
- Select your kit & any additional items you'd like
- ·Select a shipping method



### 3. **LET'S GO!**

- Press submit order
- •Set up your Loyalty Rewards order for the following month (optional)
- •Wait impatiently for your oils to arrive:)

Welcome to our oily family! Watch for an email from me soon.

# FREQUENTLY ASKED QUESTIONS

#### Are there any required minimums?

No. You can order as frequently (or infrequently) as you like.

#### If I sign up with a wholesale account, do I have to sell oils?

No. Although learning how to get your oils for free is an option, it is absolutely NOT a requirement as a wholesale member.

#### Do I have to start with a kit?

No, the kits are optional--but definitely the best value.

#### How do I reorder or try new products later?

The Loyalty Rewards Program (aka doTERRA's "frequent flyer program") is the smartest way to order oils & products. I personally have saved thousands of dollars using this program. Here's how it works:

- Create a wishlist of the doTERRA essential oils and products you want to try
- Order a few of these products each month through the Loyalty Rewards Program
- Get up to 55% off (not a typo!) on the oils you use the most, plus free oils each month.

# How do I get access to the Facebook groups, team website, and trainings?

After you sign up, you can expect to receive a welcome email from me within a couple of business days. If you haven't seen the welcome email by then, let me know and I'll make sure you get access.